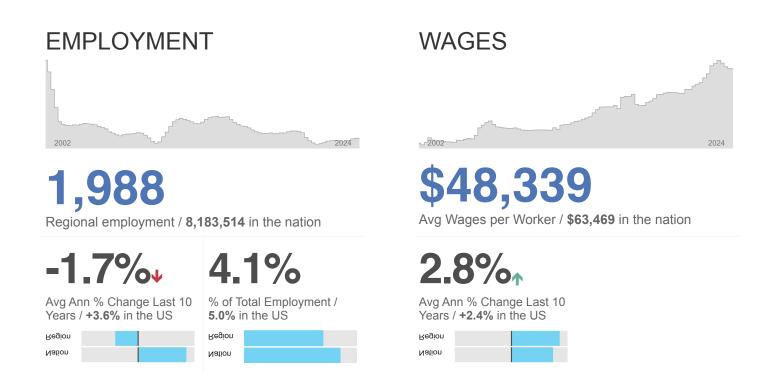


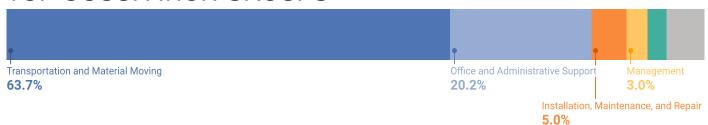
Industry Spotlight

Transportation and Warehousing

Patrick & Henry Community College



TOP OCCUPATION GROUPS









						Forecast
		Avg Ann			Annual	Ann
2-Digit Industry	Empl	Wages	LQ	5yr History	Demand	Growth
Transportation and Warehousing	1,988	\$48,339	0.82		221	0.2%

- Employment is one of the broadest and most timely measures of a region's economy. Fluctuations in the number of jobs shed light on the health of an industry. A growing employment base creates more opportunities for regional residents and helps a region grow its population.
- Since wages and salaries generally compose the majority of a household's income, the annual average wages of a region affect its average household income, housing market, quality of life, and other socioeconomic indicators.

Staffing Pattern

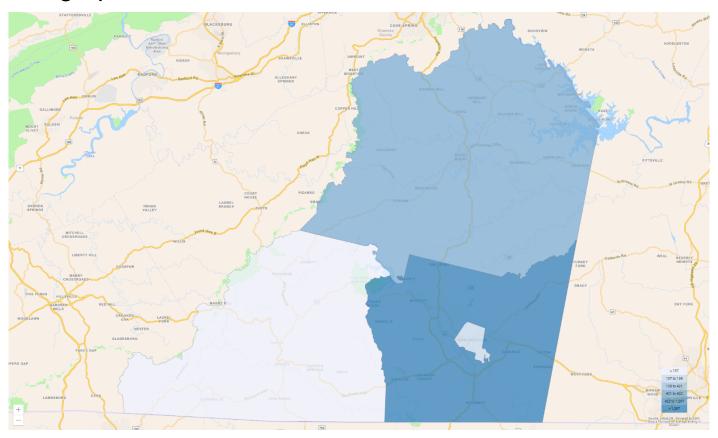


6-digit Occupation	Empl	Avg Ann Wages	Annual Demand
Heavy and Tractor-Trailer Truck Drivers	345	\$52,200	37
Stockers and Order Fillers	240	\$37,400	39
Laborers and Freight, Stock, and Material Movers, Hand	236	\$42,000	33
Industrial Truck and Tractor Operators	175	\$43,900	17
Postal Service Mail Carriers	113	\$57,800	7
Light Truck Drivers	56	\$50,000	7
First-Line Supervisors of Transportation and Material Moving Workers, Except Aircraft Cargo Handling Supervisors	54	\$62,900	6
Shipping, Receiving, and Inventory Clerks	48	\$41,100	5
Postal Service Mail Sorters, Processors, and Processing Machine Operators	38	\$51,200	3
Postal Service Clerks	30	\$58,000	2
Remaining Component Occupations	619	\$66,800	64
Total	1,955		

The mix of occupations points to the ability of a region to support an industry and its flexibility to adapt to future demand. Industry wages are a component of the cost of labor for regional employers.



Geographic Distribution



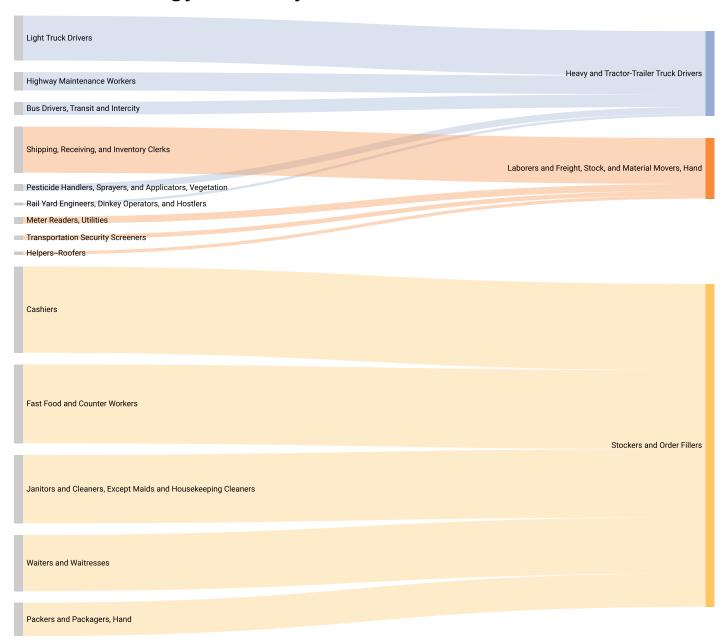
Region	Empl	Region	Empl
Henry County, Virginia	1,298	Martinsville City, Virginia	137
Franklin County, Virginia	422	Patrick County, Virginia	131

Source: JobsEQ®

 $^{\circ}$ The geographic distribution of industry employment by place of work illustrates the impact on labor force demand and commuting patterns.



Sector Strategy Pathways



The graphics on this page illustrate relationships and potential movement (from left to right) between occupations that share similar skill sets. Developing career pathways as a strategy promotes industry employment growth and workforce engagement.

Postsecondary Programs Linked to Transportation and Warehousing

Program	Awards			
Patrick & Henry Community College				
Accounting and Related Services, Other	4			
Automobile/Automotive Mechanics Technology/Technician	10			
Business Operations Support and Secretarial Services, Other	5			
Computer and Information Sciences, General	11			
Criminal Justice/Law Enforcement Administration	8			
Electrical, Electronic, and Communications Engineering Technology/ Technician	14			
Engineering Technologies/Technicians, General	6			
Industrial Electronics Technology/Technician	18			
Welding Technology/Welder	49			

Source: JobsEQ®

The number of graduates from postsecondary programs in the region identifies the pipeline of future workers as well as the training capacity to support industry demand.

Among postsecondary programs at schools located in the Patrick & Henry Community College, the sampling above identifies those most linked to occupations relevant to Transportation and Warehousing. For a complete list see JobsEQ®, http://www.chmuraecon.com/jobseq